



"The man with a new idea is a crank—unless the idea succeeds."—Pudd'nhead Wilson.

It's better to be a crank than a crab.

Opening New Spring Suits this week.

There is a wide open store; open to every new idea in fashion and fabric for men's wear. We are not hampered by last season's goods, nor afraid of innovations and novelties.

This is why you'll find new things here before they're common place.

Suits—\$8.00 to \$28.00.
Prince Albert Coats and Vests—\$20.00 to \$28.00.
Suitable Trousers, \$5.00 to \$8.00.

Hats, Shoes, Shirts, Scarfs, Top Coats—all ready.



and Lee University, and Mr. W. S. Copeland, of Richmond.

The ladies present were Mrs. B. B. Valentine, president of the Richmond Education Association; Mrs. Ladonia Dashiell, Mrs. L. C. Minor and Mrs. W. T. Brooke, of Norfolk.

Governor Montague called the conference to order, and Mr. Southall was called upon and spoke of the need of more money for educational purposes in Virginia, and urged upon the people the advice of Governor Wise to tax themselves to carry on school work.

Dr. Mitchell's Summary.

Dr. Mitchell said that one trouble with our educational system was that the teachers were more or less isolated; that they were cut off in a measure from the body politic and were made, against their will, to form a class unto themselves. That this conference, he took it, would offer an opportunity to educators to interchange ideas and to devise some means by which the patrons of the schools might be brought into closer touch and sympathy with the teachers, and that the teachers might have the sympathy and co-operation of society in their work. He wanted to bring the fathers and mothers of the State into closer relationship with the teachers. He felt sure that when we got the citizenship back of the State Board of Education, there would be a broadening of educational sentiment and educational work.

People Vitrally Interested.

Dr. Fraser followed Dr. Mitchell, and said that he was sure from his intercourse with the people of the State that they are vitally interested in the subject of popular education. He was sure, in the second place, that they were convinced of the inadequacy of the equipment of our schools. He was sure, in the third place, that the people were willing to do all that they could; that they are willing to be taxed to any reasonable extent to give the necessary equipment. There was a need on the one hand and a willingness on the other, and he thought that the object of the conference should be to utilize this willingness in supplying the need.

Professor Blackwell's Practical Talk.

President Blackwell spoke especially of the unnecessary competition between schools—between public schools and private schools, between colleges and universities. He felt that if the teachers could be brought together and made to confer, much of this wasteful energy in unnecessary competition could be stopped. He said that the difficulty was that the University was trying to do the work of the colleges and the colleges trying to do the work of the high schools, while each had abundant work of its own without trampling upon the work of the other. He made the significant statement that in the State of Virginia not more than 20 to 25 boys were actually prepared each year in the secondary schools to enter college.

Favors Entrance Examinations.

He thought that the first thing necessary to be done was to have at the University and at the colleges entrance examinations, and that the standard should be made so high as to keep out the boy who was not prepared for college work. He believed that many boys were driven to a life of dissipation as a result of the fact that they were allowed to enter before they were prepared. In this way many boys were discouraged and taken away from college by their parents and put to work, and, moreover, the parents of such boys became prejudiced against higher education.

Some Interesting Figures.

Governor Montague asked Mr. Blackwell what percentage of boys do not go to school after fourteen years of age. Blackwell was unable to answer that question, but Mr. McGilvray said that, according to latest statistics of 525,000 boys in the high schools, 11 per cent were preparing for college and 89 per cent for active life. The Director of the public schools of Richmond, with the next speaker, Mr. Fox spoke of the waste in the educational system of the State through lack of unity and plan, and advocated the conservation of educational energy, cooperation among all the educators of the State and unity of purpose and effort in the betterment of conditions.

and effort in the betterment of conditions.

Mr. John A. McGilvray, of the State Education Department, spoke along the same line, and contributed some valuable information as to the educational conditions actually existing, a subject with which he is entirely familiar by reason of his association with the work in Virginia and his close study of conditions.

A Plea for Woman's Education.

Mrs. B. B. Valentine, of the Richmond Education Association, one of the most earnest and active workers in the education of the subject of higher education, was called upon by Governor Montague, who referred in very complimentary terms to her valuable services. Mrs. Valentine impressed the need and the importance of woman's co-operation in education, and as much concerned the sex. She made a plea for greater opportunities for normal and higher education of women in this State, and called attention to the fact that there was no university for women in this State, and but one normal school for the sex in the State. Mrs. Valentine was warmly applauded by the conference for her clear and forceful presentation of her views, and especially on her plea for more educational opportunities for women.

Governor Montague's Address.

Governor Montague advocated more systematic effort in the direction of higher education, and greater intellectual development. He contended that it was necessary to begin at the bottom in the matter of early training and the development of a desire for higher education. The high schools, the colleges and the universities would take care of themselves. He advocated organization for the purpose of systematically agitating and arousing the public mind and conscience to the needs of higher education, and an abiding faith in the wisdom of the universal principle of the educational system. Governor Montague advocated the better preparation of teachers as a powerful uplifting in the cause of general education. He appealed for the education of the masses for their stations and vocations. Boys should be educated, not to be Presidents of the United States, but to realize that their efficient service in their sphere and vocation is just as honorable and just as essential as that of the President. We must build up our schools, stimulate the minds of our children and strengthen their consciences, said the Governor. The home of the people of the South are destined to be the great conservative, moral and sustaining force in this country.

The Governor referred to the great aggregations of capital and industry for the purposes of greater economy and the prevention of waste of energy and resources, and appealed for the education of this principle in the educational system of the State. There was too much waste, and not enough conservation of energy. He appealed for united effort by the higher educational forces of the Commonwealth in the stimulation of better and more universal training of the masses for their places in our industrial system and in the duties and responsibilities of citizenship.

Mr. W. S. Copeland followed the Governor in a brief statement, chiefly in reference to the waste in the matter of the educational plants of the State. He directed attention to the fact that all manufacturing and industrial plants were working practically all the year, and every year, while the educational plant was idle six or seven months of the year every year. During this long interval the teachers, too, were idle. The speaker especially impressed the great waste in the shutting down of the extensive and valuable educational plant of the State during such a large portion of the year.

Committee Appointed.

On motion of Dr. Friswell, of Hampton Institute, Governor Montague, Dr. J. W. Southall and Mrs. Valentine were designated and commissioned to select and recommend to the conference a permanent committee to carry out the purposes of the gathering.

Dr. S. C. Mitchell, Dr. J. L. Jarman and President Blackwell, of Randolph-Macon, were requested to formulate a programme for the further work of the conference.

Thereupon the body took a recess until 2:30 P. M.

Afternoon Session.

When the body reconvened the report of the Committee on the Organization was submitted. It recommended that the association be called the Co-operative Educational Commission of Virginia, and was admitted as the membership the following list:

Governor A. J. Montague, Dr. J. W. Southall, superintendent of public schools; Professor H. S. Bird, Williamsburg; President R. E. Blackwell, Ashland; Dr. William A. Bowles, Staunton; Dr. J. L. Jarman, Farmville; Professor L. H. Copeland, Richmond; Dr. H. B. Friswell, Hampton; Mr. E. C. Glass, Lynchburg; Mr. R. M. Hughes, Norfolk; Dr. J. L. Jarman, Farmville; Professor L. H. Copeland, Richmond; Judge L. L. Lewis, Richmond; President J. M. McElroy, Blacksburg; Mr. C. M. Mitchell, Richmond; Mr. B. B. Manford, Richmond; Mr. B. B. Valentine, Richmond; Captain L. E. Vawter, Miller School; Dr. George H. Denny, Lexington; Mr. H. C. Waterhouse, Emory; Dr. Richard McIlwaine, Hampden-Sydney; Dr. F. V. N. Painter, Superintendent General Scott Ship, Lexington; Superintendent R. C. Starnes, Roanoke county; Superintendent C. H. Hulvey, Rockingham county; Mrs. B. B. Valentine, Richmond; Mrs. L. R. Dashiell, Richmond; Mrs. E. C. Minor, Richmond; Mrs. W. T. Brooke, Norfolk; Mr. R. E. Davis, Petersburg; Mr. R. W. Winchester, Mr. W. P. Boatright, Danville; Miss Marie P. Duvall, Staunton.

Suggestions for Discussion.

The development of the programme was the result of informal discussions, and tentative suggestions by those present and active in the organization. Mr. Bowles suggested that in his opinion the most efficient superintendency of the schools. This need could be more readily met if the State could employ a majority of the county superintendents as preachers, lawyers or doctors, who could attend to give out a small portion of their time to their school duties. He also suggested that the need of some educational effort among the negro deaf and blind was worthy of the consideration of the body.

Favors Consolidation.

Dr. J. W. Southall, superintendent of public instruction, speaking of the suggestion of securing superintendents who would be able to give out a small portion of their time to their school duties. He also suggested that the need of some educational effort among the negro deaf and blind was worthy of the consideration of the body.

FEEL POORLY.

As spring approaches you commence to feel poorly and you wonder at the cause. You feel tired and out of sorts. Your head aches, you have no appetite. Hostetter's Stomach Bitters will quickly tone up your system, overcome that tired feeling and make life a pleasure. Test it for yourself. It also cures DIZZINESS, BLOAT, indigestion, biliousness, constipation, BRONCHITIS, LIVER TROUBLES, LA GRIPPE AND MALARIA.

HOSTETTER'S STOMACH BITTERS.

"CUT RIGHT" PRICES

A NEW PROPOSITION THAT IS REVOLUTIONIZING THE DRUG TRADE OF RICHMOND AND VICINITY.

WE WANT YOUR DRUG TRADE.

Two of the largest retail drug stores in Richmond have taken a stand that will mean thousands and thousands of dollars saved every year to the people of this city and vicinity. It will also make these stores the most prominent in the whole country. This is no experiment, but a conclusion arrived at after careful thought and preparation. We purpose being leaders in low prices, which we expect you to get the full benefit of. Cheap advertising is not our aim and desire, but we believe that we are right and fully convinced that the time has come when we owe it to the people of Richmond to maintain "CUT RIGHT" prices. Our convenient location in both shopping centres will enable us to cater to your wants in a thoroughly acceptable manner. We want to be your druggist from now on and promise our best efforts to merit your patronage. Phone us your orders and they will have prompt attention.

EVERYTHING INCLUDED.

"EVERY DAY IN EVERY YEAR."

Our Cut Right prices for cash only do not mean that we put on special sales for one day only. They do not mean that we reduce the prices on a few things for advertising purposes—and get even on everything else in our two stores.

"Cut Right" means that "every day of every year" we shall crowd down the prices on everything to the lowest possible notch. It does not mean that the quality of a single article is to be lowered. It does not mean that we will offer as "pure" any adulterated or impure drug or chemical. It does not mean that we will practice or permit substitution in any form. It does not mean that the character of any of our goods will be reduced or changed in order to sell at a lower price, and thus appear to be cut prices. But "Cut Right" does emphatically mean that every article or drug or chemical and every particle of work will be charged for only at the lowest possible price every day of every year.

That means that we, (Polk Miller Drug Company, No. 834 East Main Street, and Polk Miller-Childrey Company, No. 101 East Broad Street, will save our customers 5 per cent, 10 per cent, 15 per cent, 25 per cent, and on some goods 50 per cent to 100 per cent. Our position is right, and our prices are "CUT RIGHT."

1.00 Peruna.....59c
.25 Bromo Seltzer.....14c
1.00 Listerine.....63c
.35 Castoria.....23c
1.00 Wine of Cardui.....63c
1.00 Ayer's Hair Vigor.....73c
1.00 Alkalithia.....93c
.50 Cheffell Celery Com.....33c
.20 Frostilla.....17c
1.00 Hood's Sarsaparilla.....71c
.50 King's Discovery.....39c
.25 Rubifoam.....19c
1.00 Shoop's Restorative.....79c
.25 Munyon's Remedy.....19c
.50 Mellin's Food.....39c
.50 Swamp Root.....31c
.50 Lapactic Pills.....39c

1.00 Wampole's Cod Liver Oil......63
1.75 S. S. S., large.....113
.25 Mennen's Powder.....13
1.00 Pinkham's Compound.....64
.15 Allcock's Porous Plasters.....10
.50 Angier Emulsion, small.....39
.25 Arnica Tooth Soap.....17
1.00 Borolyptol.....79
.25 Cuticura Soap.....19
1.00 Green's Nervura.....78
.50 Horsford's Acid Phosphate.....39
1.00 Kola Kardnette.....83
.25 Lyon's Tooth Powder.....19
1.00 Mother's Friend.....79

1.00 Medical Discovery......63
Barker's Hirsutus......69
Bull's Cough Syrup.....19
.50 Bromo Seltzer.....31
.25 Listerine.....16
1.00 Swamp Root.....63
.25 Lax Bromo Quinine.....14
1.50 Fellow's Syrup.....117
1.00 Gude's Peptoman-gan.....87
.25 Cephaline.....19
1.00 Herpicide.....78
.50 Stuart's Tablets.....39
1.00 Liquid Peptonoids.....83
1.50 Liquid Peptonoids and Creosote.....117

N. B.—Patent Medicines sold at "cut right" prices are FOR CASH ONLY in our stores. We cannot afford to pack and ship goods at cost.

WE CAN SAVE YOU a big percentage on your prescriptions, and only wish the opportunity to demonstrate it. The quality of the medicine or the accuracy with which it is compounded, will not be sacrificed, however, to lower the price. We use only what the physician prescribes and our reputation as skilled pharmacists must be sustained at all times. You can depend on our prices being right and the medicine the purest and best obtainable. Bring us Your Prescriptions

N. B.—To prevent dealers from buying these goods at prices prevailing in "car load" lots, we will limit the sales to one article to each customer.

POLK MILLER DRUG CO.

No. 834 EAST MAIN STREET.

POLK MILLER-CHILDREY CO.

No. 101 EAST BROAD STREET.

"CUT RIGHT" DRUGGISTS.

LEADERS IN LOW PRICES.

DWYER WINS IN THE MATCH

(Continued From First Page.)

lows. They laugh even in the hour of defeat.

Shurkey is not much of an acrobat. He couldn't successfully do the head spin. Dwyer had him skinned to pieces on it, and at moments when Sharkey felt that he had the little fellow down, he would take his head spin and land on top, and then Sharkey's strength would get in the way of Dwyer's onslaughts.

The pugilist used the "pump" and worked on Dwyer's head, but when the crowd hissed this apparently rough work, he stopped, and tried the hammer lock and the Nelson, and it was with the half-Nelson and the croch that he put the little man down.

It took a minute to do it, even then. The "second" cry proved both a splendid form. Dwyer was smiling and Sharkey carried his wink with him. The men went at it quick and fast. Sharkey realized that he had but twenty-five minutes in which to get the additional \$25, and it was well worth looking for. Dwyer got on the defensive, and his splendid leg work helped him wonderfully. In the catch Dwyer got on top. One would have thought he would have played awhile to kill time, but he went to work at once, and twice rolled Sharkey on his shoulders. But he wouldn't stay. It looked like a clean fall once, but Referee Payne didn't see it as a fall, but the big fellow was over in an instant.

Then a great tug of war ensued, and it looked anybody's game for five minutes. Dwyer was under, Sharkey caught him in the same position by which he had gained his first fall, and winked to the audience.

"Got four minutes left!" shouted a voice from the gallery.

"Looks like Tom's got him," said another voice.

Dwyer Wins.

But Tom didn't have him. That wonderful head spin won again, and from time to time from timekeeper Coyle, Dwyer had the best of it, and when "time" was called, the people in the theatre arose to their feet and shouted.

Sharkey had lost, but he smiled and responded to a call for a speech.

"I haven't wrestled for a year," he said. Then the crowd howled, and he, when silence again reigned, he said he had wrestled most of them.

"I will meet Dwyer or any one else in the world in a straight match," he said, "for \$1,000, or any part of it, a side. The papers didn't treat me right in my bout with Munroe, so I went on 'I had him down and out in the first round, but him down and out in the second, and won the fight, but the papers all over one country said Munroe won. He didn't win, and I'm going to meet the winner of the Jeffries-Munroe fight, and will win the championship."

He was cheered for that, but somebody in the house raised a shout for Jeffries, and another cried out for Munroe. Calls for Martin Muldoon were made. Muldoon is a circus man. He will be with Barnum's circus this season, and will wrestle on horse back and do some sensational lifting. He said he came along with Sharkey, because he was a close friend.

"While here," he said, "I thought I like to get up a match with Dwyer, and will agree to meet him for a purse of \$250 a side in a catch-as-catch-can and



HUMOROUS SIDE OF LAST NIGHT'S BOUT.

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Greco-Roman. He is the recognized champion Cornish wrestler, and I will not meet him that style."

Dwyer had previously stated that he would meet Muldoon the three styles, and, other, so no match will be made between them.

Other Matches.

Little Benjie Jones, the champion light-weight wrestler of the Pacific Coast, living in Newport News, was introduced to the audience. He is to meet Dwyer in Newport News to-night in Armory Hall in a handicap. Dwyer agrees to throw him twice in an hour.

The whole party will go to Newport News this morning to see the match to-night.

The officers last night were: Referee, Payne; timekeeper, Coyle; master of ceremonies, Cates; Muldoon, in Sharkey's corner; Jim Munn, in Dwyer's.

While the exhibition was given, in which George Herbert, met Grayson Nichols and Gordon Woodall. Nichols got the full from Herbert in ten minutes, and Woodall was thrown by Herbert in five minutes.

This was probably Dwyer's last exhibition here, at least for some time. It is likely that the popular sport will be continued, however, and that some of the best wrestlers in the business will be seen here during the months of April and May.

Sharkey took pleasure in displaying his wonderful expansion and muscles. Captain Whitlock and his men, who were on hand to prevent trouble. "He is a powerful man," was all Captain Whitlock could say, as he felt Sharkey's arms and looked at the big ship in ink on his chest.

BALL GAME TO-DAY.

Montreal and Richmond College to Have Throw at Each Other.

The Montreal team is getting into shape. Some fast "exercising" is being indulged in, followed by a run from the park to the Lexington Hotel, where the team is stopping.

Fourteen of the players are now here, with eight to come. Those in the city

THE DIFFERENCE BETWEEN "CUT RIGHT" AND CUT-RATE PRICES.

"Cut Rate" has earned the reputation of being the cheap methods of low quality and unreliable druggists. They cut prices on a few things and then make it up, twice over and more on other drugs and medicines, the cost price or value of which could not be easily determined by the public.

"Cut Right" is a term originated by us to define our position in regard to prices FOR CASH ONLY.

No one can say that we do not have a high reputation among physicians and all those who know about drugs, medicines and all drug store and sick-room goods.

Starting with this undeniable reputation for reliability and trustworthiness, we now propose to demonstrate what "Cut Right" prices are. We are determined to show at No. 834 E. Main Street, and at No. 101 East Broad Street that all fictitious, exorbitant and unjust prices do not here exist.

We solicit your patronage for every thing in our line of business, promising it lowest prices, purest of drugs, accuracy of counting, prompt delivery and our best efforts to please you.

Always Remember the Full Name

Lexative Bromo Quinine

Cures a Cold in One Day, Grip in 2 Days

On every

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